



PELTON  
CAPITAL

## Financial Services Guide

### PURPOSE OF THE FINANCIAL SERVICES GUIDE

This Financial Services Guide (**'FSG'**) is an important document and is designed to assist you in deciding whether to use any of the services offered in the FSG. It clearly sets out the fees, costs, charges you will be charged and remuneration arrangements that apply to our retail client advisers providing services to you.

Before seeking to engage our services, you probably have a number of questions you would like to ask about Peloton Capital Pty Ltd (ABN 22 149 540 018) (**'Peloton Capital'**). You have the right to ask us about our charges, the type of services we will give you, what you can do if you have a complaint about our services, how we, our Advisers and other associates are remunerated for services provided to you and any associations or relationships we may have which may affect the advice provided to you. Key information is set below. If you require more information or clarification, please ask us.

Peloton Capital is licensed under the *Corporations Act 2001* and is the holder of Australian Financial Services licence No. 406040.

### WHO WE ARE

Peloton Capital is a firm that specialises in providing corporate advisory and securities dealing services.

Peloton Capital is licensed to provide advice and deal in the following:

- securities;
- basic deposit products;
- standard margin lending (wholesale clients only);
- interests in managed investment schemes including investor directed portfolio services;
- underwriting in securities; and
- derivatives.

We are licensed to provide these services to both retail and wholesale clients.

### HOW TO CONTACT US

Address: Level 8, 2 Bligh Street  
Sydney NSW 2000

Tel: +61 2 8651 7800

Fax: +61 2 9241 6199

Website: [www.pelotoncapital.com.au](http://www.pelotoncapital.com.au)

### NATURE OF OUR ADVICE AND SERVICES

Peloton provides general financial advice about securities and other authorised products to retail clients. It does not provide personal financial advice. As such Peloton is obliged to warn you that the general advice to you as a retail client does not take into account your objectives, financial situation or needs. Therefore we recommend you take all reasonable steps to fully understand the outcomes of specific products and strategies adopted in relation to utilising the financial services we provide to you. While we believe the general financial product advice and information we provide is accurate and reliable Peloton, its directors, officers, and associates assume no responsibility for the appropriateness for you of that advice.

### WHAT DOCUMENTS YOU MAY RECEIVE

If you choose to use our services, you may receive documents from us relating to the service and products requested.

#### Statement of Advice ('SoA')

If we were to provide you with personal advice which takes into account your personal objectives, financial situation and needs, we are required to issue you with a **SoA**. This SoA would set out your relevant personal circumstances, the advice provided to you and information about fees and remuneration, and any associations which may influence the advice we provide to you.

#### Further Advice

An SoA would be issued upon first being provided personal advice. Once issued with a SoA, you may not be issued with a further SoA when we provide further advice to you, unless your personal circumstances have changed significantly since the initial advice or a new financial product is acquired.

"Further advice" is advice which is subsequent to the initial personal advice relating to the acquisition or disposal of listed securities and other financial products.

You may request a written record of any further advice we provide. Any request for a written record can be made up to seven (7) years after the advice has been provided.

### **Product Disclosure Statement ('PDS')**

If you invest in a particular financial product through us you may also receive a PDS or a prospectus for that financial product.

The PDS or prospectus is prepared by the issuer of the financial product and contains information about the particular financial product which will enable you to make an informed decision about acquiring that financial product. It contains information about the benefits, risks and other features of the particular product which will enable you to make an informed decision in relation to the acquisition of that product.

## **BEFORE YOU RECEIVE OUR SERVICE**

### **Who is my Adviser?**

This will be notified to you when you first contact Peloton Capital.

### **Who is responsible for the advisory services available to me?**

Peloton Capital is responsible for the advice provided by its representatives.

### **Associations and/or Benefits that may be relevant to you**

From time to time Peloton may receive fees from brokers or issuers for arranging client participation in Initial Public Offerings (IPOs) of securities (such as shares and rights issues). The fee, which is generally a percentage of the fee paid to the broker, varies from offer to offer and by the level of participation by Peloton. We may share in this fee, based on the level of participation by our clients. Fees received may range up to 6% of the value of client participation. The actual fee to be received by Peloton will be described at the time an invitation to participate in a specific offer of securities is made to you.

Your adviser may hold an interest in a financial product. Any significant interests / ownership will be disclosed to you at the time that any advice is given in relation to that product.

### **How is my adviser remunerated?**

Peloton Capital's retail client advisers are remunerated by way of salary.

### **Payment for Referrals**

Peloton Capital has no referral arrangements in place with any third parties.

## **FEES**

Generally, the ways that we can charge for our services are:

- brokerage fees when you buy or sell securities;
- portfolio reporting services.

Some fees that we charge may be tax deductible. You should confirm this with your taxation adviser in relation to your specific situation.

### **Transaction Fees**

For our dealing services, we charge a brokerage fee on a transactional basis at the rates varying from 1% to 6% with a minimum of \$125+ 10% GST of the value of the trade, per trade.

### **Portfolio Report Fees**

For our portfolio reporting we charge a fee from 0% to 2%p.a. on account balances.

## **OUTSOURCING OF FINANCIAL SERVICES**

### **Clearing, Settlement and Custody Services**

Peloton Capital has engaged the services of Pershing Securities Australia Pty Ltd (AFSL No. 338264) ('**Pershing**') to provide the following functions to Peloton Capital's clients:

- execution and clearing services for transactions in securities executed through ASX for Peloton Capital's clients;
- settlement services for transactions executed by, or on behalf of, Peloton Capital's clients;
- CHESSE sponsorship services; and
- nominee and other custody services for Peloton Capital's clients.

In the event that you require the above services, you will also need to become a Pershing client. Peloton Capital will arrange for all of its clients to be provided with a separate FSG and any other disclosures which contain further information about their services.

## Pershing's Fees

Pershing charge Peloton Capital a range of fees in relation to the execution of trades on ASX for Peloton Capital clients. Pershing's fees comprise a fixed monthly fee, a fee per trade, a fee per service and other fees.

Pershing do not charge any fees to a client for whom Peloton Capital communicates an order to them for execution, other than fail fees if the client fails to comply with its settlement obligations in respect of the transaction. Those fail fees may include an administration fee and a default charge on the amount outstanding. These fees are described in the Pershing FSG.

## WHEN YOU RECEIVE OUR ADVICE

### Will you give me advice that is suitable to my investment needs and financial circumstances?

No, Peloton will only provide factual information or general advice. We will provide you with recommendations and opinions about financial products or strategies but we will not consider whether this advice is appropriate to your particular personal circumstances, financial objectives or needs.

### What should I know about any risks of the investments or strategies that I may consider?

In providing general advice to you we will outline in general any significant risks of that relate to the particular investments and investment strategies. There are risks associated with any investment in the sharemarket such as loss of some or all of your capital, volatility in prices and lower or loss of dividend income. All investments carry risk and you need to understand your tolerance to the risk of losing some or all of your capital and consider this before make any investment decisions.

### Can I tell you how I wish to instruct you to buy or sell my investment?

Yes, you may specify how you would like to give us instructions. You may prefer telephone, fax or other means. As securities are dealt with in a "live" market telephone instructions are preferred. Any other method of issuing instructions such as fax, email or other methods are entirely at your risk and you must ensure that your order has been received.

However, we reserve the right not to accept verbal instructions without some form of verification of your identity.

**Prior to accepting your first instruction, Peloton Capital will require you to sign a Client Agreement, which contains, amongst other things, the terms and conditions on which our relationship will be based.**

### What other services do you offer?

We offer an online portfolio reporting service which you can elect to receive. Please speak to your adviser for more information.

## IF YOU HAVE ANY COMPLAINTS

### Who can I speak to if I have a complaint?

We are committed to providing quality services to our clients. This commitment extends to providing accessible complaint resolution mechanisms for our clients. If you have any complaint about the service provided to you, you should take the following steps:

Please contact:

Compliance Director  
Peloton Capital Pty Ltd  
Level 8, 2 Bligh Street  
Sydney NSW 2000

You should include as much detail about the circumstances of your complaint as possible, including the name(s) of any Peloton Capital adviser involved. If available, copies of any background documentation should be provided to us along with the complaint.

We will try and resolve your complaint within 21 days of receipt.

If we cannot reach a satisfactory resolution within 45 days, you can raise your concerns with the Australian Financial Complaints Authority (AFCA) which we are a member (Member number 26257).

Website: [www.afca.org.au](http://www.afca.org.au)  
Email: [info@afca.org.au](mailto:info@afca.org.au)  
Phone: 1800 931 678 (free call)  
In writing to: Australian Financial Complaints Authority  
GPO Box 3,  
Melbourne VIC 3001

You should note that AFCA may at its discretion decide not to deal with a complaint made by a person who is not a retail client. This means that complaints by wholesale clients are not automatically excluded. AFCA will deal with a complaint by a wholesale client until and unless a decision is made under Rule 14.2. There are some monetary limits for AFCA complaints. The current limits can be obtained from the AFCA website.

The Australian Securities & Investments Commission (ASIC) also has a free call Infoline on 1300 300 630 which you may use to obtain information about your rights.

## COMPENSATION ARRANGEMENTS

### Professional Indemnity (PI) Insurance Cover

Peloton Capital confirms that it has arrangements in place to ensure it continues to maintain Professional Indemnity insurance in accordance with s912B of the *Corporations Act*. In particular, our Professional Indemnity insurance, subject to its terms and conditions, provides indemnity up to the sum insured for Peloton Capital and our advisers in respect of our authorisations and obligations under our Australian Financial Services licence. This insurance will continue to provide such coverage for any adviser who has ceased work with Peloton Capital for work done whilst engaged with us during the currency of the policy.

**Limitations:** It is important to note that Professional Indemnity Insurance is not designed to protect consumers directly and is not a guarantee that compensation will be paid nor is the insurance intended to cover product failure or general investment losses.

### AML/CTF ACT

Under the legislation contained in the *Anti-money Laundering Counter Terrorism Financing Act 2006* you are required to provide such documents as Peloton Capital requires to confirm your identification and verification of same at the time of opening an account.

This information may be provided to third parties such as AUSTRAC if required by law.

### PRIVACY

The privacy of your personal information is important to us.

Peloton Capital is committed to ensuring the privacy of the personal information provided by customers in connection with the services Peloton Capital provides. In order to comply with the requirements of the Privacy Act, Peloton Capital is required to advise clients that they hold personal information about them. They collect the information for the purpose of providing clients with financial services including:

- Providing information on products and services we feel may be of interest to you;
- Providing consolidated reports on investments;
- Preparation and reviewing client SoAs
- Reviewing general financial product advice and investment information and /or recommendations; and
- Providing information as directed by you in writing, to accountants / solicitors / financial institutions.

We may from time to time disclose information about our clients to other professionals, insurance providers, superannuation trustees and product issuers, commonwealth government agencies, legal firms in connection with the purposes detailed above.

Clients may request that Peloton Capital and its advisers no longer contact them.

Clients wishing to obtain access to the information that Peloton Capital hold about them or seeking to comment on the Privacy Policy should contact our Privacy Officer by telephone on + 61 2 8651 7800.